



Social Media: Using a Low-Cost Tool to Raise Oral Health Literacy

© 2017, Jacob Strategies LLC

Wed., April 20, 2017

Matt Jacob

Jacob Strategies www.jacobstrategies.com

An era without gatekeepers



The local daily newspaper once played a critical "gatekeeper" role



Welcome to the 24/7 smorgasbord of news and





Inaccurate information on social networks

"Finally over my cold. Summer colds suck. Thank-you Z-pack antibiotics."

"There is no credible evidence that taking fluoride in water has ever prevented a single dental cavity."

(Sources: The antibiotics-related comment was cited in "Dissemination of health information through social networks: Twitter and antibiotics," a study published in April 2010 by the American Journal of Infection Control; the fluoride-related comment was posted below the news article "Voters in York County towns demand end to water fluoridation," by Dan Germouse, Bangor-Daily News, Nov. 11, 2016.)



Why misinformation can travel far

- The Facebook culture of sharing
- The Twitter culture of re-tweeting
- The Reddit combines news with "crowd-sourcing" — and even has a conspiracy sub-section
- The YouTube practice of automatically playing related videos













"Social media has become an indelible part of the public health landscape."



Damon Centola, Associate Professor, Annenberg School for Communication, Univ. of Pennsylvania

(Source: D. Centola, "Social Media and the Science of Health Behavior," Circulation, 2013, Vol. 127, pp. 2135-2144)



It's time for oral health advocates to log in

- 75% of Univ. of Wisconsin scientists believe lay audiences lend a valuable perspective to science discussions
- Many medical centers, colleges and science departments host workshops to encourage the use of social media.
- Health policy professor: Online communication by researchers "is an important part of pushing back against misinformation."



(Sources: K.A. Tyrrell, "From public outreach to peer review, scientists find value in social media," Phys.org, Dec. 13, 2016; the article reviewed results and implications of a survey of 372 Univ. of Wisconsin scientists engaged in biological or physical science research; Christina Farr, "Why We Need Scientists On Social Media, Now More Than Ever," Fast Company, Feb. 3, 2017)



Good reasons to get social

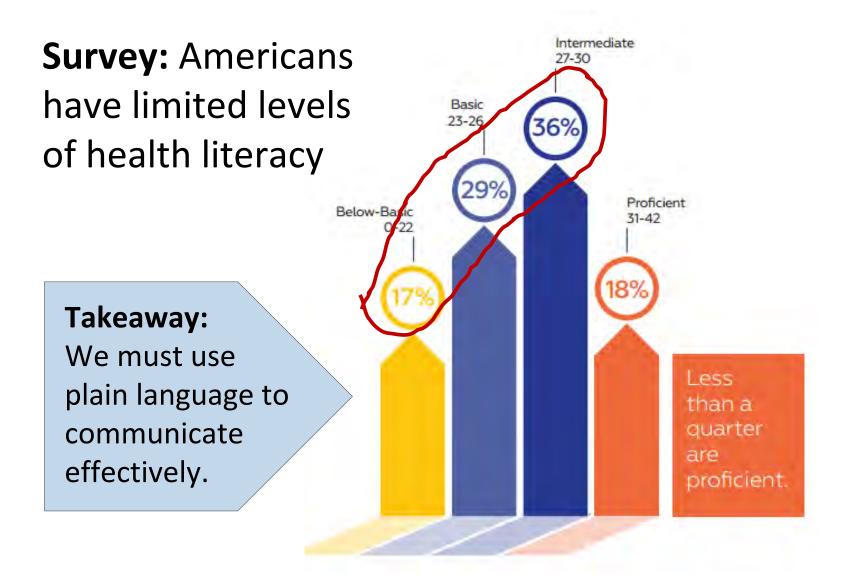
- A low-cost tool for raising your profile
- "Social" means there are opportunities to collaborate with new partners
- Smartphones mean you have access almost anytime, anywhere
- It's one more place to educate and address misinformation





A closer look at the lay public

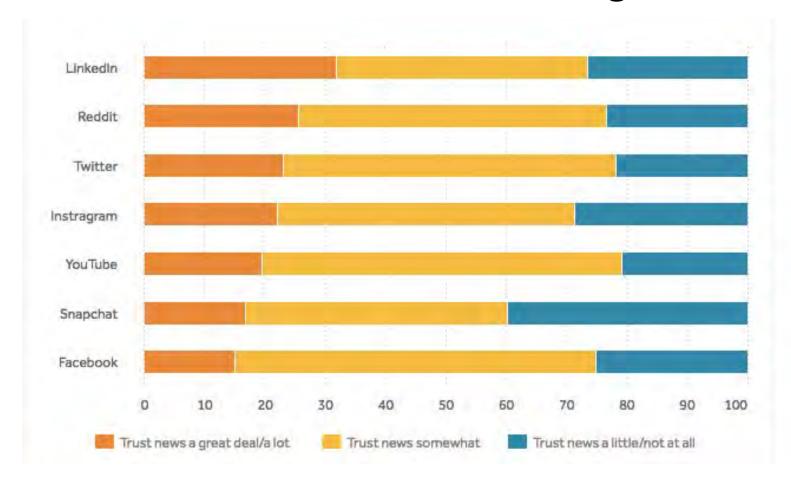




(**Source:** Survey of a representative sample of 1,000 U.S. adults by iTriage, Aug. 5-11, 2014. The iTriage Health Literacy Index awards a maximum of 62 points if respondents answer all 17 questions correctly.)



Don't assume most users are gullible



(**Source:** Data are from a survey of U.S. adults commissioned by the Media Insight Project; findings were summarized in "How people decide what news to trust on digital platforms and social media," posted on the website of the American Press Institute, April 17, 2016; the overall margin of sampling error is +/- 2.9 percentage points at the 95 percent confidence level.)



Factors shaping what users trust

"I look at who shared it. If I have a friend that's a creep I might not believe what they post. If a friend is in a certain field, then I might believe what they post."

- Sonya

(Source: Data are from a survey of U.S. adults commissioned by the Media Insight Project; "How people decide what news to trust on digital platforms and social media," posted on the website of the American Press Institute, April 17, 2016; the overall margin of sampling error is +/- 2.9 percentage points at the 95 percent confidence level.)

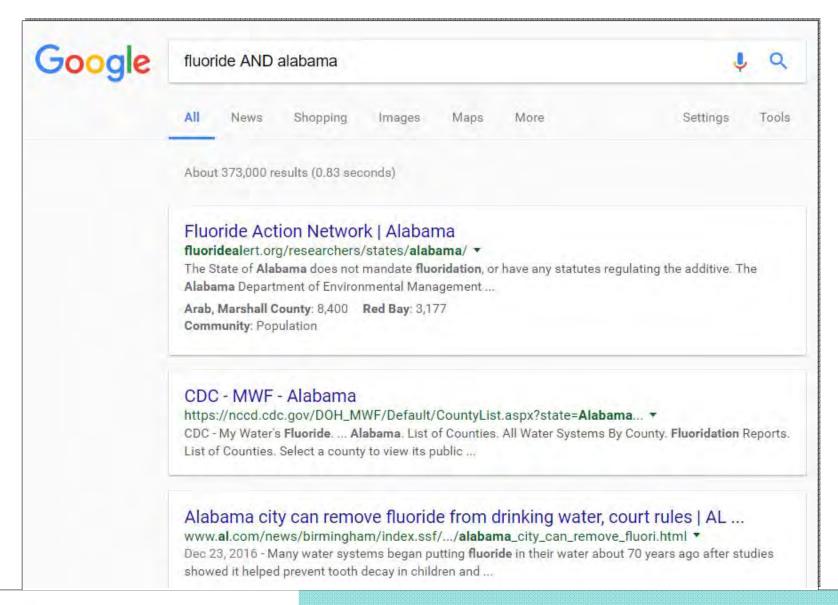
"When I see the number of likes or shares or the number of people reading an article, I just think it's a popularity contest."

- Michael



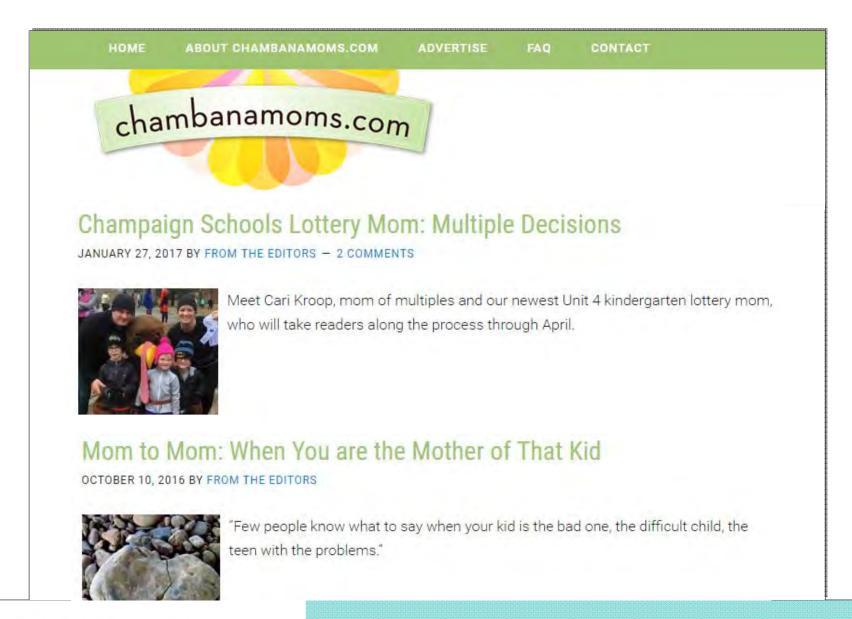
1. Follow the dialogue in your state/area

Do periodic Google searches (or Google alerts)





Be aware of Moms' blogs or bulletin boards



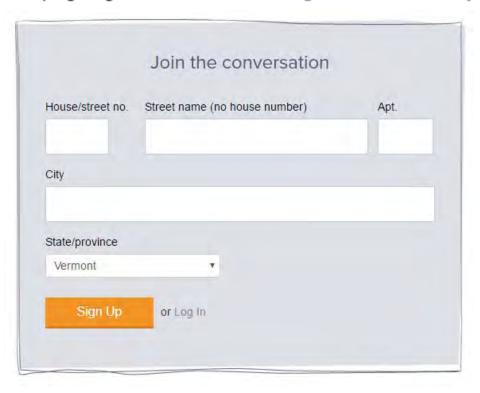




front porch forum™

HELPING NEIGHBORS CONNECT

Front Porch Forum is a free community-building service in Vermont. Your neighborhood's forum is only open to the people who live there. It's all about helping neighbors connect. Invite neighbors and others to join.



- The Forum has 130,000 registered users
- More than 40% of Vermont households are connected

(Source: Data are from the website of Front Porch Forum, accessed in Feb. 2017 at http://frontporchforum.com)





front porch forum™

Feb. is National Children's Dental Health Month!

Teeth are meant to last a lifetime, and a healthy smile is important to your child's health and self-esteem. Tooth decay is one of the most common chronic diseases in children, but there are many things parents and caregivers can do to help kids have a lifetime of healthy teeth and gums:

- •Limit sugary snacks instead, choose fresh fruit, raw vegetables, cheese and nuts.
- •Brush with toothpaste that has fluoride and floss each day, especially before bedtime.
- •Have regular dental check-ups ask your dentist about dental sealants to protect your children's back teeth from decay.
- •Choose fresh tap water over sugary drinks for a sparkling smile, especially if your water has fluoride in it!

Drinking fluoridated water is one of the best ways to prevent tooth decay, saving you time and money on trips to the dentist. For more than 60 years, many Vermont cities and towns have added fluoride to their community water supplies. Fluoride protects everyone's dental health, not just those who can afford to have regular preventive dental care.

en chantefrom fred warm by any har for his for his form from the same chantefrom fred who

The Vermont
Health Dept. has
a presence on
this social
network

(Source: Gillian Morgan, Vermont Health Department, "Feb. is National Children's Dental Health Month!" posted on Feb. 17, 2017)





front porch forum™

Fluoride and Dental Health

GENEVIEVE MELLE, GENEVIEVEMELLE@GMAIL.COM, JACKSON ST

DISCUSSION

In this area of dubious media reports, I would encourage interested persons to review the actual review from Harvard School of Public Health –

Almost all the research in the meta study were done on reviewing Chinese documents from several sources. The study never did research in the United States, where until now, fluoride in water is more closely monitored. NONE of the studies were done in the United States. I would encourage anyone reading anything on the web to review the source of the information. This is the actual wording from Harvard School of Public Health

https://www.hsph.harvard.edu/news/features/fluoride-childrens-health-grandjean-choi/

EMAIL AUTHOR REPLY TO FORUM

control the resulting dialogue, but they can frame the dialogue

They can't



Explore Facebook pages in your community





Fluoride isn't the only issue to look for

THE MOMMY FILES

BPA in dental sealants: What parents need to know

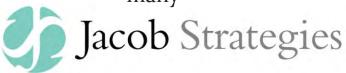
Bisphenol A, better known as BPA, is a controversial substance that some experts think is harmless, while others believe it's causing all sorts of problems in kids, from ADHD to early onset puberty. If you're a parent, you probably know that BPA is found in some hard plastic bottles and the

plastic bottles and the linings of canned food but did you know that it's also often in dental sealants? A new study says you probably don't need to worry about your kids getting sealants but pregnant women should steer clear.

A new study, published in the October issue of Pediindicates that atrics,







2. Recognize the power of social norms

Recognize how social norms shape attitudes



Study: People were more willing to take energy-saving steps at home if the message appealed to them to "join your neighbors" in saving energy — instead of appeals that focused on their own savings or the environment.

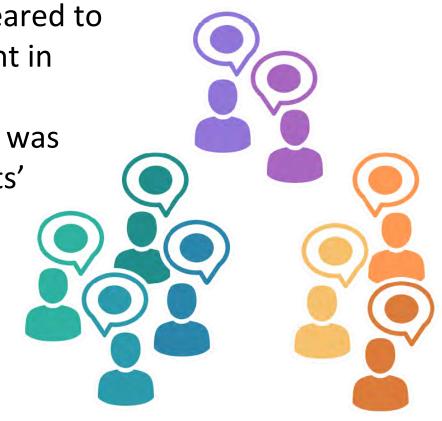
(Sources: J.M. Nolan et al, "Normative social influence is underdetected," Personality & Social Psychology Bulletin, 2008, Vol. 34, pp. 913-923.)



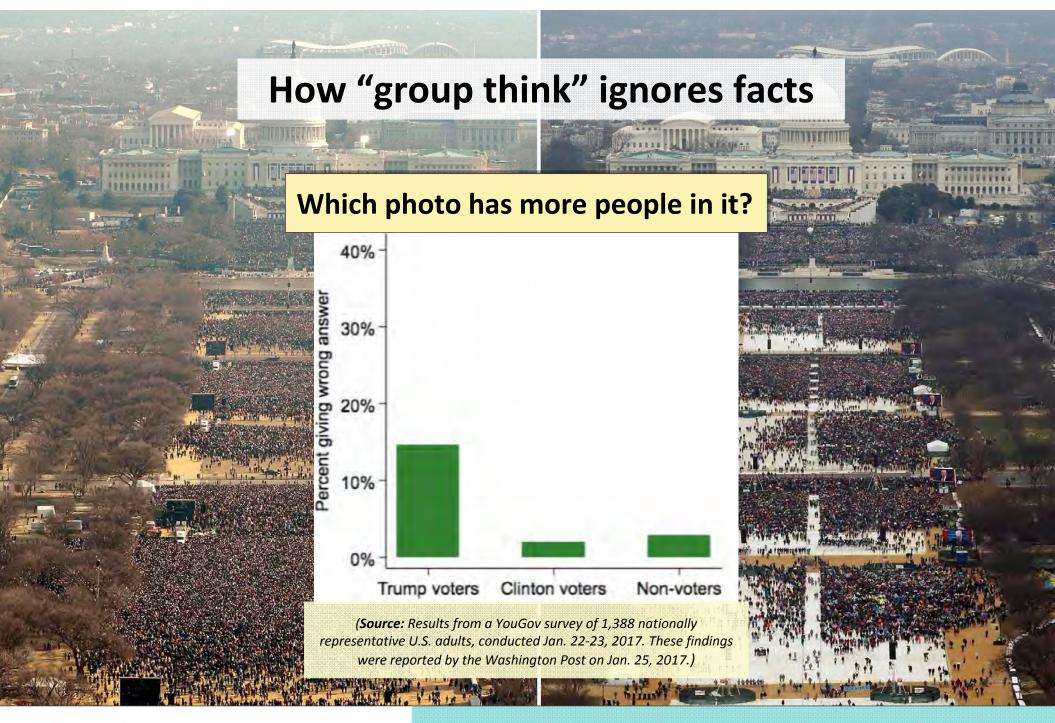
Peer networks shape health decisions

The factor that "appeared to be the most important in determining parents' vaccination decisions was the percent of parents' people networks recommending nonconformity."

(**Source:** E.K. Brunson, "The Impact of Social Networks on Parents' Vaccination Decisions," Pediatrics, May 2013, Vol. 131, No. 5.)









3. Focus—don't spread yourself thin





1.Which social media platform(s) makes the most sense for me or my organization?

2. Which one reaches the **audience** we care about the most?

3.What do we have the **time** to do — and do well?





Reaching adults, especially women, in the 30-50 age group

Facebook

Connecting with people in the same field — and reaching younger adults

Twitter

Reaching other businesses, health systems or institutions

LinkedIn

53% are under age 30 (but does your program or organization have plenty of photos/videos to share?)

Instagram

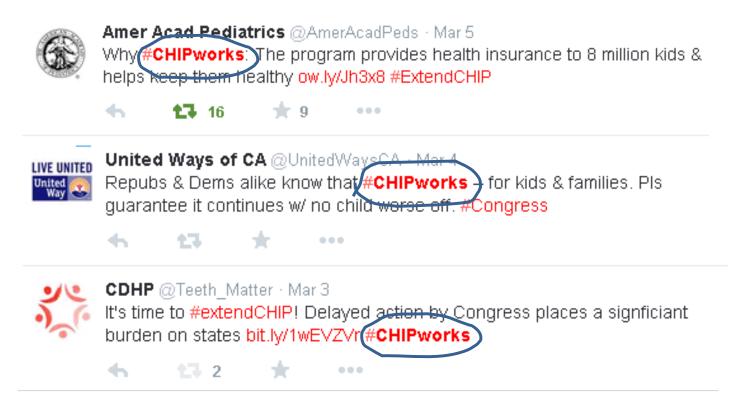
(**Sources:** "Social Media Demographics to Inform a Better Segmentation Strategy," Sprout Social, May 4, 2015; R. Schein, "Literature Review on Effectiveness of the Use of Social Media: A Report for Peel Public Health," Peel Region (Ontario, Canada), 2010)



4. Use hashtags to enable others to find you



What is a hashtag?



- A "hashtag" is when you use the symbol # before a key word or phrase (no spaces)
- This enables more people to see your message

















CDHP

@Teeth_Matter

TWEETS

FOLLOWING

FOLLOWERS

2.755 491

2,109

Trends - Change

#WhoWillYouBe

Promoted by Dick'sSportingGoods

#BlackOutDay

#MakeSomeonesDayIn3Words

Unbreakable Kimmy Schmidt

#ExpoWest

#askjacob

#LAvCHI

Menendez

UC Irvine

Poetic Justice



What's happening?



Mike Odeh retweeted

K Hardy @kellyahardy - Mar 4

Unfortunately, Governor, children are not BORN school-age! Right on @HollyJMitchell . @EarlyYears _CN #ProKidCA #PolicyInsights15

-65

13 3

***** 1

...

3

Mike Odeh retweeted

■ Early Childhood @ CN @EarlyYears_CN · Mar 3

Invest in stronger families & communities in California. Reauthorize #MIECHV #HomeVisiting!

45

17 2

* 1

. .

‡F

First Focus @First_Focus · 4h

RT @KidsImmigration: Child migrants face new crisis: Uneven justice - David Rogers - POLITICO politi.co/1aR58jM

45

17 3

lt 1

View summary



Delta Dental of AZ @DeltaDentalAZ · 4h

Do-it-yourself orthodontics, yay or nay? #DIY #homehygiene on.today.com/1Ns1YSA via @todayshow

- 4-

1

*

....

View summary



CampaignForChildren @Campaign4Kids + 4h

SNA proposal is anything but common sense | @nyshepa - The Hill bit.ly/1McMApC #ChildNutrition









CDHP

@Teeth_Matter

TWEETS

FOLLOWING

FOLLOWERS

2,755 491

2.109

Trends - Change

#WhoWillYouBe

Promoted by Dick'sSportingGoods

#BlackOutDay

#MakeSomeonesDayIn3Words

Unbreakable Kimmy Schmidt

#ExpoWest

#askjacob

#LAvCHI

Menendez

UC Irvine

Poetic Justice

Results for #CHIPworks

Save

Top / All



vakids @vakids - 19h

Three cheers for our Va. Representatives who came together & voted to #ExtendCHIP! #CHIPworks & must continue to work for 100k+ Va kids.





DrJanice L Pelletier @DrJanPeds 19h

.@SenatorCollins; .@SenAngusKing #chipworks #ExtendCHIP for kids! #putkids1st .#tweetiatricians Pls support H.R.2!



Arkansas Advocates @AACF 20h

We would like to thank our entire AR House delegation for voting to #ExtendCHIP. Huge deal for kids. Kudos #arleg #chipworks

E 5 W 2 ***



Children Now @ChildrenNow 20h

CHIP is a bipartisan program that works. Congress, it's time to #ExtendCHIP without delay! #CHIPWorks

e 27.2 # "



CHAT @ChildHospAssnTX - 20h

The time is now. Ask Congress to #ExtendCHIP as quickly as possible. #ExtendCHIP #CHIPWorks bit.ly/ExtendCHIPAA



Hashtags: Lots of options, good rules of thumb

- Hashtags can be used on Twitter or Facebook
- Don't use more than 3 hashtags in one message
- Think strategically what hashtag is most likely to reach the audience I'd like to reach?

#OralHealth #CultureOfHealth #ChildHealth #PutKids1st #HealthInAllPolicies #WomensHealth #LatinoHealth #HealthDisparities #HealthyAging #HealthInnovation #HealthLiteracy #PublicHealth #HealthEquity #HealthyEating #HealthyCities #ACA #Prevention #Medicaid #Medicare #Fluoride #Diabetes #CHIP #KeepKidsCovered **#Obesity** #Docs4Coverage #Poverty **#Disabilities** #Tweetiatrician



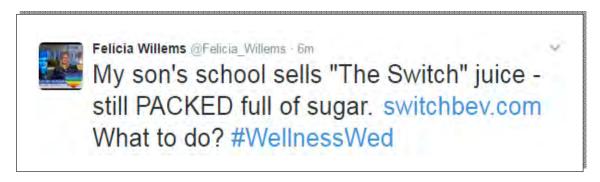
5. Don't just talk. *Engage*.

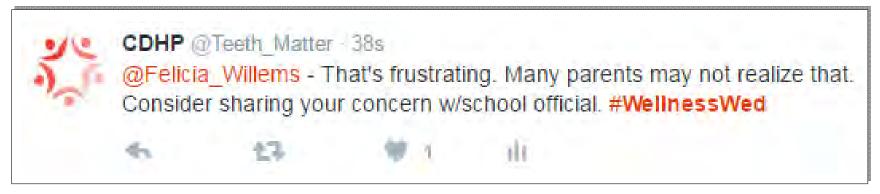




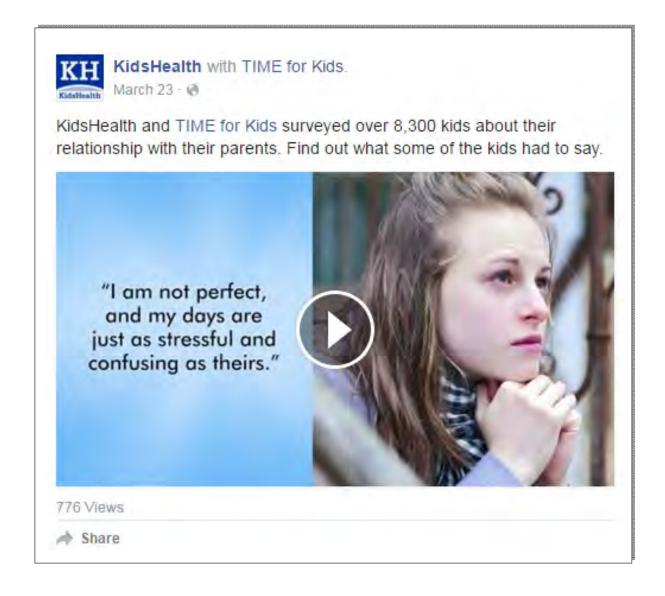


When they talk, talk back





Engage their curiosity





Engage their curiosity





A quiz can be created easily for free







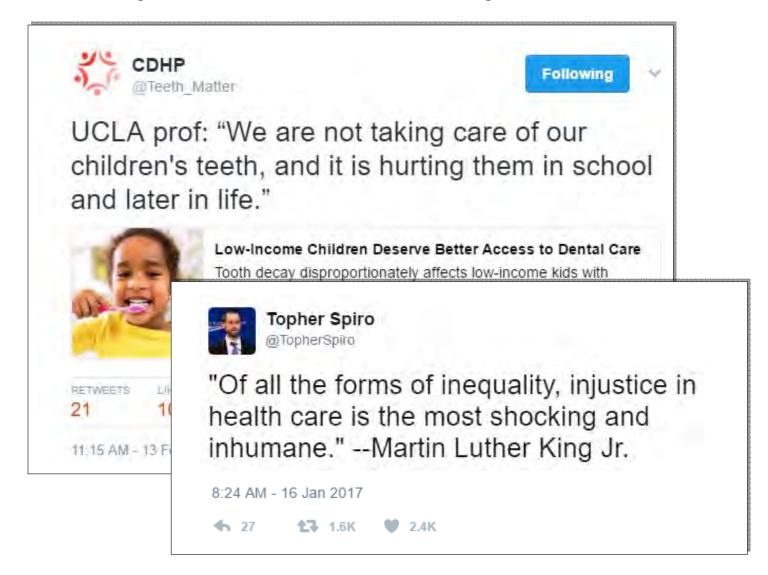


Play to their desire to share info





Be provocative. Have a point of view.



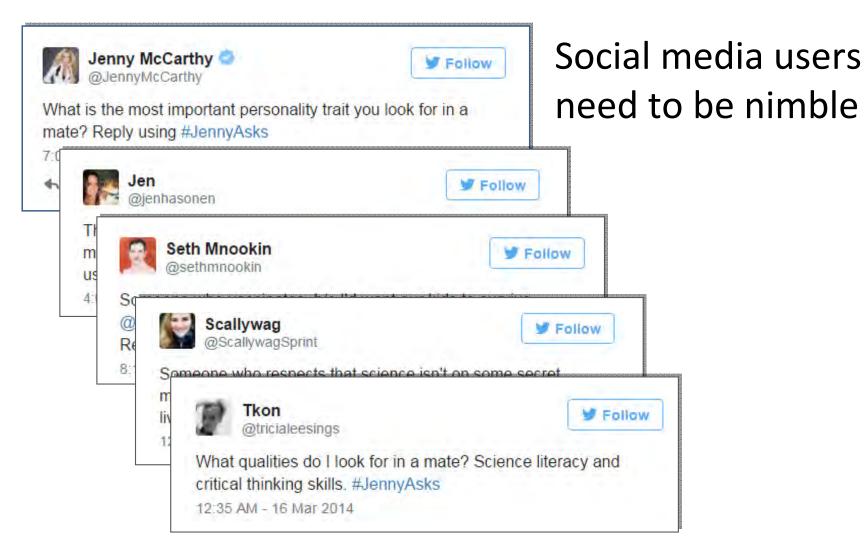


You may be a clinician.

You're also a human being.







(Source: Twitter activity for hashtag #JennyAsks for March 13, 2014.)



Questions? Conversation?

mattlivesindc@gmail.com

